

RAM SUBRAMANIAN

Entrepreneur · Mentor · Professor of Practice · Advisor · Investor · Board Member

GRC · Treasury · Enterprise Software · Manufacturing · Construction

ENTREPRENEURIAL JOURNEY

VENTURE	BASE	STATUS	HIGHLIGHTS
Governance, Risk & Compliance Software	USA	Active	Building technology solutions for GRC. 11 of the US Fortune 100 and 14 of the STOXX Europe 100 are customers.
Treasury Consulting	USA	Active	Consulting and advisory in product structuring, risk assessment and accounting for investment banks. 7 of the top 10 US and 3 of the top 5 European investment banks are customers.
Specialty Polymer Manufacturing	USA	Exited	IP research and manufacturing of specialty polymer compounds and additives, focused on low-smoke, flame-retardant polymers for the cable and wireless industry; Served North America and Europe markets.
Supply Chain Planning Software	USA	Exited	Enterprise supply chain SaaS across planning, logistics and procurement. 64 of the US Fortune 100 were customers.
Retirement Homes	India	Exited	Built multi-location luxury segment retirement homes. Delivered over 600 homes.
People Tech Software	USA	Exited	SaaS enterprise employee life-cycle management software, bridging the business execution gap. 221 of the US Fortune 500 were customers.
Treasury & Capital Markets Software	USA	Exited	Fully integrated front-to-back OTC derivatives solution strengthening straight-through processing for banks. 11 of the top 20 US, 24 of the top 50 European, 3 of the top 10 Asian Investment banks were customers.
Agri & Agri Manufacturing	India	Exited	Built an agriculture land bank focused on chilies, cotton and sugarcane. Setup oleoresin (oil) extraction unit.

TEACHING | PROFESSOR OF PRACTICE

Technology: Data Structures & Algorithms, NoSQL Database Management, Probability Statistics & Queueing, Agentic AI.

Management: Innovation & Entrepreneurship, Design, Customer Relationship Management, Financial Modelling, Financial Derivatives, Organization Behaviour, Managerial Economics, Strategic Management.

Law: Contract Law.

Startup Workshops: Go-To-Market, B2B Sales, Hiring, Exit, Funding, Product Management, UI/UX, Customer Success, Leadership Management.

General Workshops: Industry Expectations vs Skill Building, Capability Building.

MENTORING

Domains: DeepTech, IT Services, ESG, MedTech, AgriTech, BFSI, Enterprise Software.

Focus: Revenue Growth, Hiring, Funding, M&A.

EDUCATION

Masters Degree in Business Laws National Law School of India University, Bengaluru.

Masters Degree in Quantitative Business Economics Daniels School of Business, Purdue University, Indianapolis, USA.

Bachelors Degree in Electrical & Electronics Engineering B V Bhoomaraddi College of Engineering & Technology, Hubli (Karnataka University).